Procurement, Logistics, Distribution   TM: Abe Copple

DRIVERS

| Objectives | Preparation | Execution | Environment | Resilience | Result |

Are there forces in the surrounding Environment that will impede or help the Execution?

Add Driver

Are there stoppage points that require double-handling?   **Supporting Variables**

Number of Warehouse Stoppage Points   [   ]   Current Response ▼

Are receiving and shipping located such that throughput is maximized?   **Supporting Variables**

Proximity of Receiving to Shipping   [   ]   Current Response ▼

Are lane depth and width appropriate?   **Supporting Variables**

ORG: INDUSTRY:

Lane Depth: 5 SKUS   Lane Width: 10 FT   Lane Depth: 3 SKUS   Lane Width: 10 FT   Current Response ▼

Is rent per square foot higher or lower than market?   **Supporting Variables**

Rent Sq/Ft [   ]   Market Rent Sq/Ft [   ]   Current Response ▼

What percentage of storage capacity is utilized?   **Supporting Variables**

Percentage Utilized [   ]   Current Response ▼

The Deal Manager looks at the drivers of the deal. These are inherently set after characterization of the deal. Here the DM would like to view the variables (items) that define the success or faliure status of a particular driver.

Messenger ✎

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DRIVERS

| Objectives | Preparation | Execution | Environment | Resilience | Result |

Are there forces in the surrounding Environment that will impede or help the Execution?

Add Driver

Are t...   ...ables

Numbe...   ▼

Are r...   ...ables

Proxim...   ▼

Are la...   ...ables

ORG:
Lane D...   ▼

Is ren...   ...ables

Rent S...   ▼

What...   ...ables

Percentage Utilized [   ]   Current Response   ▼

DRIVER VARIABLES: Environment   ✕
3. *Lane Depth/Width*

_____

Lane Depth: [Edit]

> Profile Type: Warehouse Layout
>
> Observation: Lane Size
>
> Item: Depth

Lane Width: [Edit]

> Profile Type: Warehouse Layout
>
> Observation: Lane Size
>
> Item: Width

[Add New]

The DM wants to view the source path of the driver variables. In the "supporting variables" window they can identify what profile info has been tied to the driver, and edit this info as they see fit.

Messenger 💬

DRIVER VARIABLES: Environment
3. *Lane Depth/Width*

ADD NEW SUPPORTING VARIABLE   Back

Variable Title *once entered, menu below appears*

Search Profile list for supporting variables

Search For Profile Type   🔍

Browse Profiles ▼

Human Resource Management   ◀

Technology and Process Development   ◀

Operations   ◀

Procurement, Logistics, Distribution   ▼

Packing Process Profile

Key Metrics Profile

Warehouse Layout Profile   ▼

Stoppage Points

Shipping/Receiving Stations

Lane Size   ▼

Depth ☐   Width ☐   Length ☑

Facility Monthly Rent Per Sq/Ft

Utilization of Storage Capacity

Inventory Control Profile

Shipping Process Profile

Facilities Profile

General Management and Infrastructure

Customer and After Sales Service

Product and/or Service Development

Marketing, Sales, and Customer Accounts

Technology and Process Development

Save   Cancel

They can also add a new driver variable. When they select the "add new" btn they are prompted to enter a variable title. Once the title has been entered they have the option of either searching for a profile (from which they can select the item/items of interest, or they can browse (as shown here) through the profile hierarchy.

Messenger 💬

DRIVERS

| Objectives | Preparation | Execution | Environment | Resilience | Result |

Are there forces in the surrounding Environment that will impede or help the Execution?

Add

Are t...   ...bles

Numbe...

Are r...   ...bles

Proximi...

Are la...   ...bles

ORG:
Lane D...

Is re...   ...bles

Rent S...

What...   ...bles

Percen...

DRIVER VARIABLES: Environment

3. *Lane Depth/Width*

Lane Depth: [Edit]

> Profile Type: Warehouse Layout
> Observation: Lane Size
> Item: Depth

Lane Width: [Edit]

> Profile Type: Warehouse Layout
> Observation: Lane Size
> Item: Width

Lane Length: *Newly added variables*   [Edit]

> Profile Type: Warehouse Layout
> Observation: Lane Size
> Item: Length

[Add New]

Once they have selected the item they wish to tie to the Driver, they click the "savr" btn, and the new Driver Variable appears in the modal window/in the driver profile.

Messenger 💬

Procurement, Logistics, Distribution   TM: Abe Copple

DRIVERS

| Objectives | Preparation | Execution | Environment | Resilience | Result |

Are there forces in the surrounding Environment that will impede or help the Execution?

Add Driver

Are there stoppage points that require double-handling?   **Supporting Variables**

Number of Warehouse Stoppage Points   [   ]   Current Response   ▼

Are receiving and shipping located such that throughput is maximized?   **Supporting Variables**

Proximity of Receiving to Shipping   [   ]   Current Response   ▼

Are lane depth and width appropriate?   **Supporting Variables**

ORG:
Lane Depth: 5 SKUS   Lane Width: 10 FT   Lane Length: 25 SKUS   Current Response   ▼

INDUSTRY:
Lane Depth: 3 SKUS   Lane Width: 10 FT   Lane Length: 20 SKUS

Is rent per square foot higher or lower than market?   **Supporting Variables**

Rent Sq/Ft   [   ]   Market Rent Sq/Ft   [   ]   Current Response   ▼

What percentage of storage capacity is utilized?   **Supporting Variables**

Percentage Utilized   [   ]   Current Response   ▼

Once they have selected the item they wish to tie to the Driver, they click the "save" btn, and the new Driver Variable appears in the modal window/in the driver profile.

Messenger 💬

Investment Space:1   Juan Davis ◀

INVESTMENT TEAMS:

Invite New Advisor

View: Profiles | Drivers | Tasks

Risk Value ▼

Human Resource Management   Add Advisor to Team   TM: Lily Baez

Technology and Process Development   Add Advisor to Team   TM: Alex Katz

Operations   Add Advisor to Team   TM: June Thomas

Procurement, Logistics, Distribution   Add Advisor to Team   TM: Abe Copple

General Management and Infrastructure   Add Advisor to Team   TM: Charles Jencks

Customer and After Sales Service   Add Advisor to Team   TM: Rem Koolhaas

Product and/or Service Development   Add Advisor to Team   TM: Marcy Lott

The Deal manager wants to check the progress of the teams. They can also switch the heat map view which is currently set to view the Profiles created in the review so far, but can be changed to look at the tasks completed and remaining in the review

Technology and Process Development   Add Advisor to Team   TM: Messenger 💬
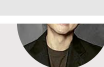
Investment Space:1   Juan Davis ◀

INVESTMENT TEAMS:

Invite New Advisor

View: **Profiles** | Drivers | Tasks

Risk Value ▼

Risk Value	
Mitigation Value	
Residual Value	
Opportunity Value	
Resultant Value	

Human Resource Management   Add Advisor to Team

Technology and Process Development   Add Advisor to Team

Operations   Add Advisor to Team   TM: June Thomas

Procurement, Logistics, Distribution   Add Advisor to Team   TM: Abe Copple

General Management and Infrastructure   Add Advisor to Team   *TM: Charles Jencks*

Customer and After Sales Service   Add Advisor to Team   TM: Rem Koolhaas

Product and/or Service Development   Add Advisor to Team   TM: Marcy Lott

The Profiles can be viewed through multiple measures
The Risk Value as is viewed currently, The value of mitigations against those risks, The residual value of the risks — that is the Risk Value minus the compensating Mitigation Value, The Opportunity Value — that is the "upside" impacts along with their probabilities. This is in contrast to the Risk "downside" impacts, The Resultant Value — the difference between the Opportunity Value and the risk mitigated Residual Value.

Technology and Process Development   Add Advisor to Team   TM: Messenger 💬

SwiftScale

Investment Teams | **Profiles** | Drivers | Tasks

Conference | Advisors

Procurement, Logistics, Distribution

exists only in the full team space (not team member space)

View Current Monitoring Report   TM: Abe Copple

Show all task profile summary instances

▼ *Packing Process Profile*   Report Segment **?**

PACKP-101
$30,000   80% Probability   Sara Wilkins
Packing Process Profile 1   MM/DD/YYYY HH:mm
● Risk
● Mitigations
● Remediation

PACKP-102
$36,000   30% Probability   Sara Wilkins
Packing Process Profile 2   MM/DD/YYYY HH:mm
● Risk
● Mitigations
● Remediation

▼ *Key Metrics Profile*   Report Segment **?**

KEYM-101
$39,000   60% Probability   Sara Wilkins
Key Metrics Profile   MM/DD/YYYY HH:mm
● Risk
● Mitigations
● Remediation

▼ *Warehouse Layout Profile*   Report Segment **?**

WAREL-101
$15,000   50% Probability   Charles Walker
Warehouse LO Profile 1   MM/DD/YYYY HH:mm
● Risk
● Mitigations
● Remediation

WAREL-102
$40,000   70% Probability   Sara Wilkins
Warehouse LO Profile 2   MM/DD/YYYY HH:mm
● Risk
● Mitigations
● Remediation

▼ *Inventory Control Profile*   Report Segment **?**

INVEC-101
$220,000   50% Probability   Charles Walker
Inventory Control Profile   MM/DD/YYYY HH:mm
● Risk
● Mitigations
Add Report Segment

▼ *Shipping Process Profile*   Report Segment **?**

SHIPP-102
$35,000   70% Probability   Sara Wilkins
Shipping Process Profile 1   MM/DD/YYYY HH:mm
● Risk
● Mitigations
● Remediation

SHIPP-102
$90,000   50% Probability   Sara Wilkins
Shipping Process Profile 2   MM/DD/YYYY HH:mm
● Risk
● Mitigations
Add Report Segment

The Deal Manager wants a more detailed view of the Procurement profile, they click the Procurement band. Here they are provided with a list of profile summaries. The list is arranged by profile type, under each type there is a numbered list of the associated profiles.

30% Probability   Messenger 💬